



onepluscapital*

GLOBAL INVESTMENT SOLUTIONS

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Regulated by CySEC, licence 111/10

January 2017

www.onepluscapital.net

IN BRIEF

- Established in 2009 and received CySEC investment licence 111/10 in 2010
- Boutique investment firm catering for high net worth individuals, corporate, institutional and retail clients
- OPC core services include Investment Advisory, Global Brokerage, Asset Management, Corporate Finance, Custody, Mutual Funds, Currencies and CFDs, Alternative Investments
- Private equity and consulting services for international investments
- Trading members of the Cyprus Stock Exchange, the Athens Stock Exchange and execution in international securities and bonds markets

WHAT WE OFFER

At OPC, we provide highly specialized advice that takes into account every aspect of a client's business.

Clients can expect us to:

- Compile their investment profile
- Provide tailor-made investment solutions that suit their financial needs
- Manage actively their investment portfolio
- Formulate hedging strategies to mitigate risk
- Restructure their assets to optimize their annual returns and overall wealth
- Assist their operational growth
- Advise on their corporate finance needs

We strive to do all the above with professionalism, confidentiality and integrity

OUR BUSINESS CONCEPT

- OPC is a provider of Global Investment Solutions through one single account, or several, depending on every clients needs
- It is one of the leading independent investment services entities in Cyprus servicing local institutional as well as local and foreign private clients. It has a team of 15 persons
- Known for its innovative products and services and for offering customized investment solutions
- Maintains strong relationships with leading global financial institutions including Swiss, European and US investment banks and other global leaders in related services. Partners and associates include JP Morgan, Lombard Odier, Julius Baer, Cite Gestion, Eurobank EFG, ADM Investor Services International, London Capital Group, Edmond de Rothschild and others
- OPC is actively engaged in private projects in Cyprus including the sourcing and execution of projects involving both foreign and local investors

OUR CORE SERVICES

- Investment Advisory
- Global Brokerage
- Asset Management
- Corporate Finance
- Custody and Safekeeping
- Mutual Funds
- Alternative Investments

INVESTMENT ADVISORY

The investment advisory team of OPC has been serving the investment industry for 45 years with an approach that focuses on each client's individual needs and objectives. Our underlying approach has been built on years of experience gained from the financial services industry and tunneling this expertise across asset classes.

The client has and will be the epicentre of our relationship process resulting in specific, tailor made financial investments. We construct our advice pillared on direct communication between our advisors and clients, face to face interaction and regular monitoring. Our team of financial experts are experienced and certified professionals that offer a full spectrum of financial services ensuring clients achieve their financial goals.

INVESTMENT ADVISORY

Our team provides strategic advice for safeguarding clients investment assets, managing investment risk and liquidity and taking leading positions across all available investment instruments. This approach honed in with our clientele accumulating a €25 million book.

We provide investment services for the following groups:

- Private individuals
- Corporate entities
- Pension and Provident funds
- Government entities
- Investment funds
- Family funds

GLOBAL BROKERAGE

- Institutional and retail execution services
- Local and international markets
- Direct Market Access (DMA) for virtually any financial instrument on all major stock markets
- Swift and accurate execution of orders always in the best interest of our clients
- Online trading for the Cyprus and Athens Stock Exchange is available
- Our licensed brokers are
 - ready to provide clients with information pertaining to their instructions
 - address enquiries of clients relating to instrument prices, market depth, transaction fees, corporate actions and many others

ASSET MANAGEMENT (AM)

- Portfolio managers with over 25 years experience
- Bespoke multi-asset class portfolios with a global focus, actively traded and adjusted to market conditions and client needs
- Full range of services from financial structuring to execution and management of tailor-made solutions
- Over US\$80million under management for a diverse mix of corporate and individual investment clients with varying risk appetite and objectives
- Using portfolio management tools and extensive research from world renowned investment firms to assist managers in their portfolio allocations, diversification and mitigation of risk
- Our asset management services are tailored for each client. Our investment managers take responsibility for day to day decisions regarding their portfolios in accordance with previously agreed objectives



OUR AM PRINCIPLES

- Striving to maximize value, we construct diversified portfolios and actively manage assets to achieve risk/reward optimization
- We do not run “model portfolios” where clients are placed into a standard model based on their investment objectives along with a hundred other clients. We believe no client is the same as another and therefore why try and fit “square pegs into round holes”
- Detailed monthly reporting is central to our monitoring and re-balancing activities. Adaptability is key, as the global financial environment is in constant flux

AM-FINDING THE RIGHT MIX

Whatever client's investment profile, there is a solution for everyone

- Money Market (Cash) Strategy
- Conservative Strategy
- Balanced Strategy
- Aggressive Strategy

A set of examples of the above strategies with real valuations of client's portfolios are provided in the slides that follow.



AM – Conservative Strategy

The primary objective is to earn a modest income while protecting client's principal. Client is willing to accept modest return in exchange for greater security.

Portfolio Breakdown:

Cash 7.5%

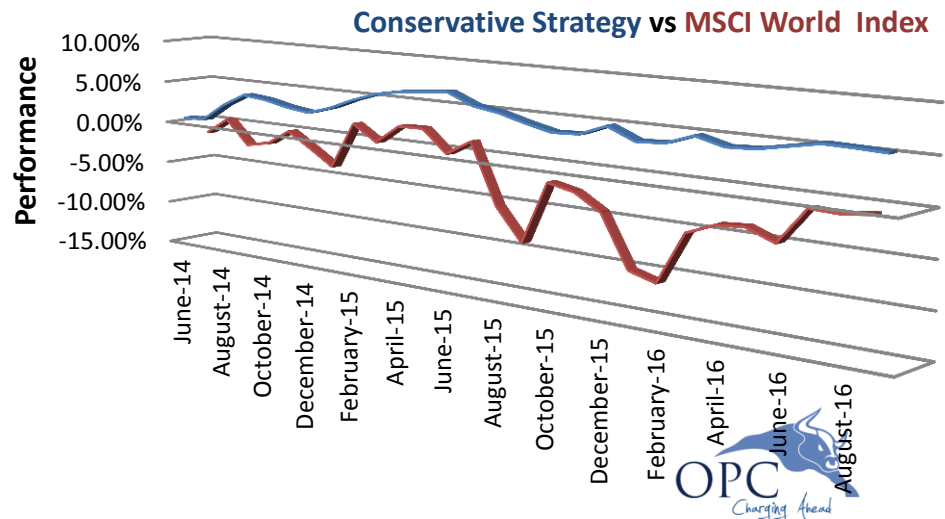
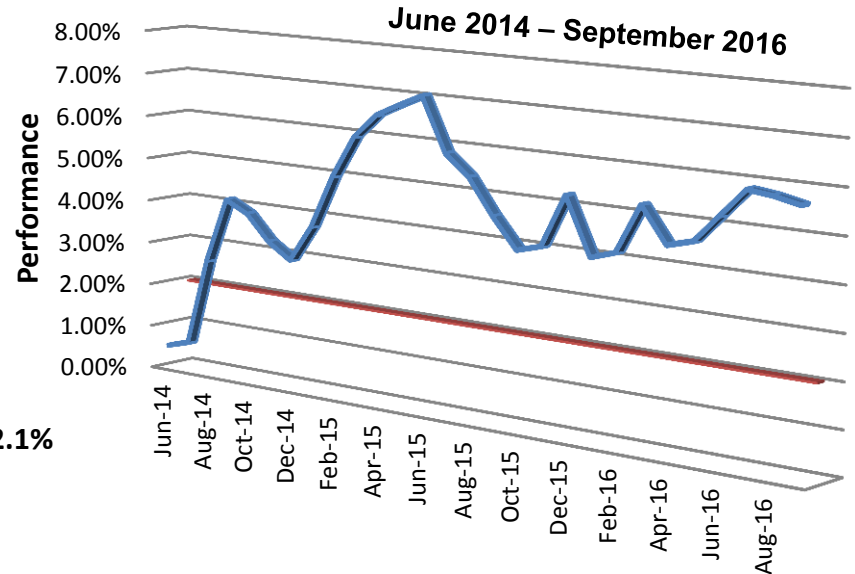
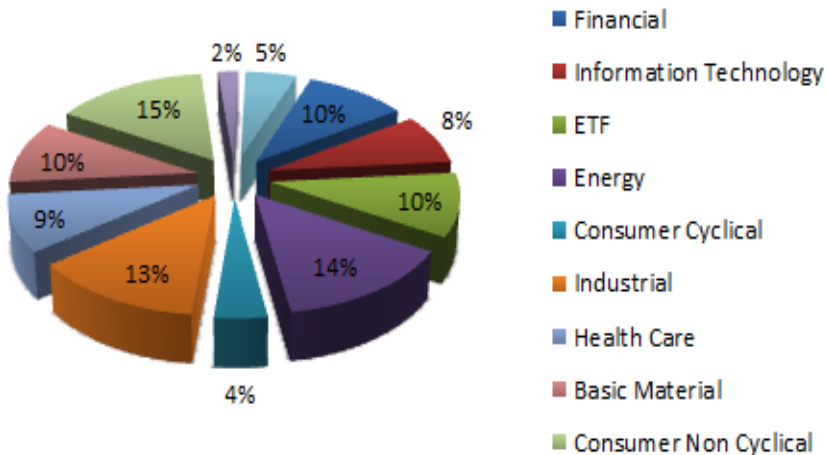
Commodities 7.5%

Income (Fixed Income) 60%

Growth (Equities) 25%

Annualized Portfolio Return **2.1%**

Conservative Strategy



AM – Balanced Strategy

The primary objective is growth with some income and exposure to three major asset classes. Clients accept that the value of their portfolio will fluctuate moderately from time to time

Portfolio Breakdown:

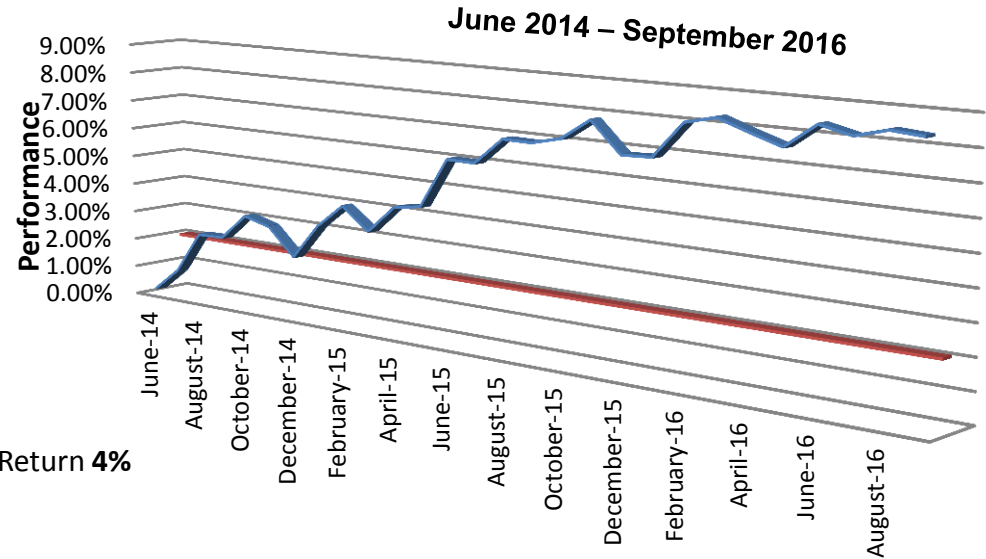
Cash 5%

Commodities 10 %

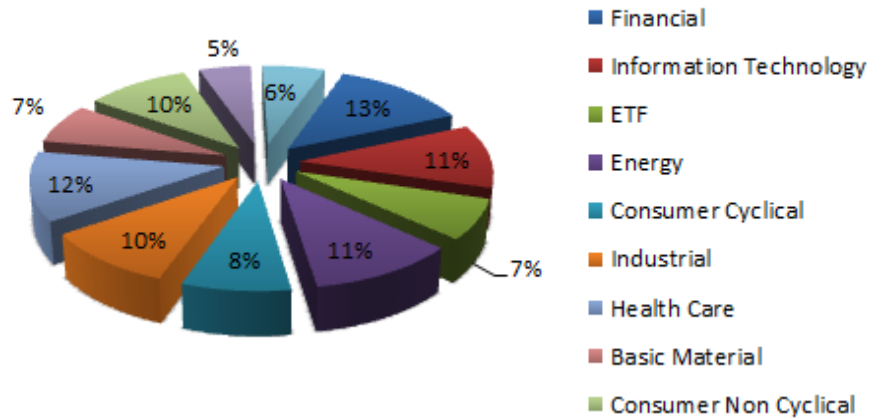
Income (Fixed Income) 35%

Growth (Equities) 50%

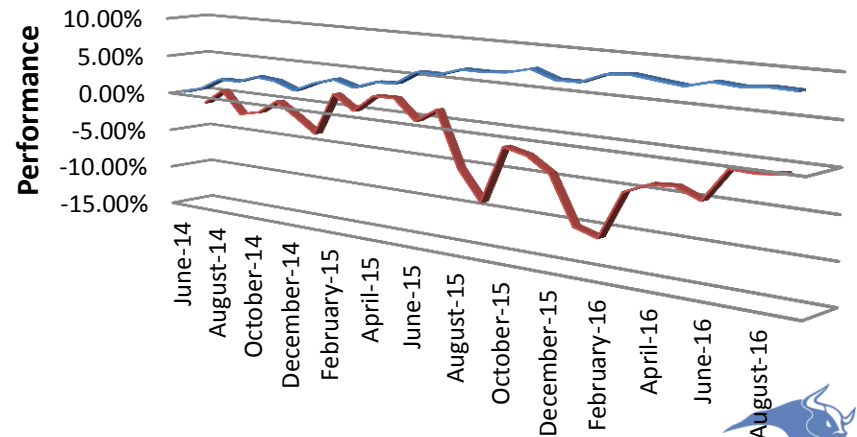
Annualized Portfolio Return **4%**



Balanced Strategy



Balanced Strategy vs MSCI World Index



AM – Aggressive Strategy

The primary objective is to achieve the maximum potential growth over the long term. Clients accept that the total value of their portfolio will fluctuate significantly from time to time.

Portfolio Breakdown:

Cash 2.5%

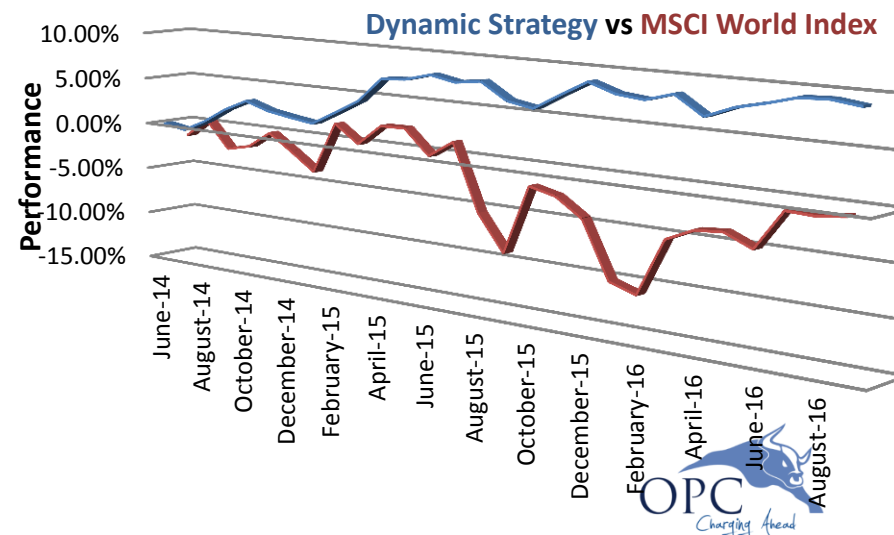
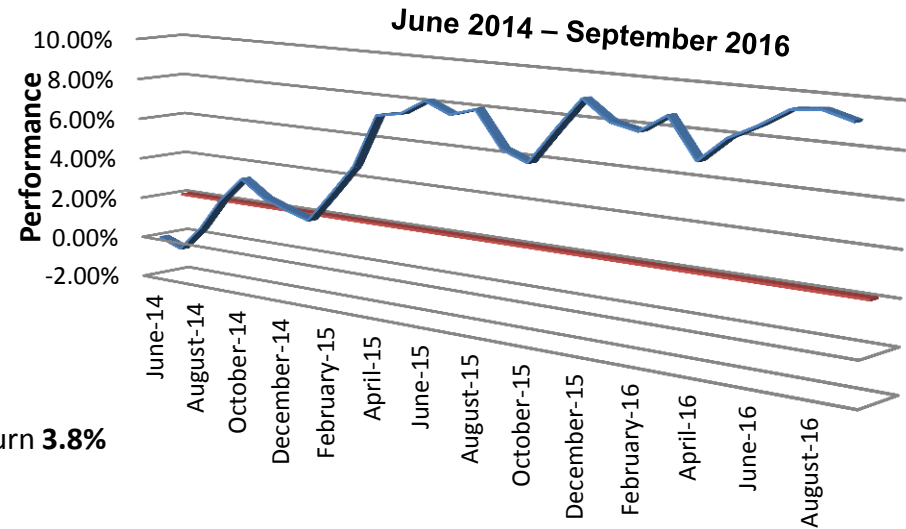
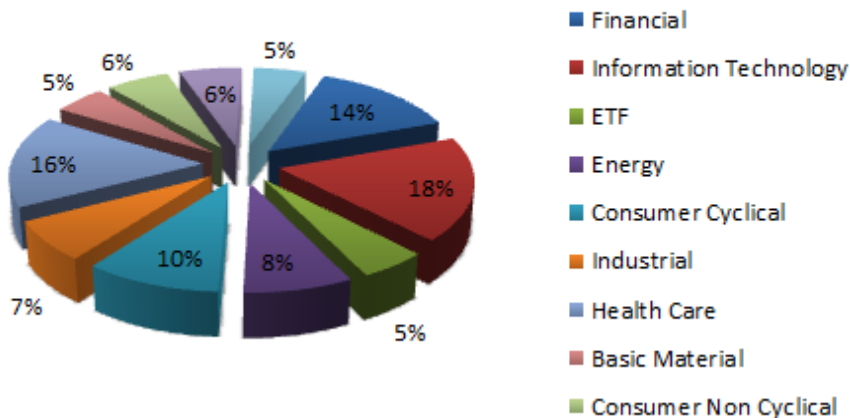
Commodities 10%

Income (Fixed Income) 17.5%

Growth (Equities) 70%

Annualized Portfolio Return **3.8%**

Aggressive Strategy



CORPORATE FINANCE

OPC can advise, assist or undertake to develop a comprehensive plan on how to achieve any company's financing goals, which may include solutions involving securitization of assets and collateralization of debt instruments, bridge financing tools, debt restructuring and more

- Business restructuring: We render practical, robust restructuring and insolvency implementation advice
- Investment management: Our position is based on the assertion that the advice you receive from us will be tailored to your needs and delivered with clarity
- Management consulting: We provide experienced and knowledgeable teams which give you the personalized consulting service your business deserves

CUSTODY & SAFEKEEPING

We offer a comprehensive range of custodian services for both local and international markets, covering all major investment instruments

- Safekeeping of securities
- Ensuring smooth and accurate settlement of trades
- Timely and accurate information on Corporate Actions
- Dividend, interest and other income collection
- Proxy Voting on behalf of our clients
- Detailed and Transparent Reporting

MUTUAL FUNDS

- A type of professionally managed investment fund that pools money from many investors to purchase securities
- There are three types of mutual funds – open-end, unit investment and closed-end funds. The most common type, open-end funds, must be willing to buy back shares from investors every business day
- Exchange traded funds (ETFs) are open-end funds or unit investment trusts that trade on an exchange. Non-exchange traded open-end funds are most common, but ETFs have been gaining in popularity
- Mutual funds are generally classified by their principal investments. The four main categories of funds are money market funds, bond or fixed income funds, stock or equity funds, and hybrid funds. Funds may also be categorized as index (passively managed) or active
- Mutual funds have advantages over investing directly in individual securities, including:
 - increased diversification
 - daily liquidity
 - ability to participate in investments that may be available only to larger investors
- Our professional advisors can assist you with selecting a mutual fund that best fits your investment needs and objectives.

ALTERNATIVE INVESTMENTS

- An alternative investment is an investment in asset classes other than stocks, bonds and cash. It includes tangible assets such as precious metals, art, wine, antique, coins, or stamps and some financial assets such as a Real Estate Fund, commodities, private equity, distressed securities, hedge funds, carbon credits, venture capital etc.
- Has been used broadly and can also be used to refer to financial alternatives such as derivatives or other alternatives such as energy
- Alternative investments are sometimes used as a way of reducing overall investment risk through diversification. Alternative investments usually encompass:
 - low correlation with traditional financial investments such as stocks and bonds
 - it may be difficult to determine the current market value of the asset
 - alternative investments may be relatively illiquid
 - cost of purchase and sale may be relatively high
 - there may be limited historical risk and return data
 - a high degree of investment analysis may be required before buying

ALTERNATIVE INVESTMENTS - HEDGE FUNDS

- A hedge fund is an alternative investment vehicle available only to sophisticated investors, such as institutions and individuals with significant assets
- Like mutual funds, hedge funds are pools of underlying securities. Also like mutual funds, they can invest in many types of securities
- Hedge funds are not currently regulated as mutual funds are. However, it appears that regulation for hedge funds may be coming soon
- As a result of being relatively unregulated, hedge funds can invest in a wider range of securities than mutual funds can. While many hedge funds do invest in traditional securities, such as stocks, bonds, commodities and real estate, they are best known for using more sophisticated (and risky) investments and techniques
- Hedge funds typically use long-short strategies, which invest in some balance of long positions (buying stocks) and short positions
- Our qualified advisors can help you devise or structure an alternative investment strategy to satisfy your investment objectives and diversification needs

ALTERNATIVE INVESTMENTS – FOREX AND CFDs

- Contract for Difference (CFD) is an investment product that allows clients to purchase a stock, an index, an ETF, and FX pair or a Commodity position without having to physically own the underlying instrument itself. The difference of the quoted price and the price when the position is closed is called “Contract for Difference”
- Through the top class LCG Trader (London Capital Group), OPC gives its clients the opportunity to explore the world of FX and CFDs and exploit the potential leveraged trading can offer
- OPC arranges for the opening of the trading account on behalf of the client and provides full customer support
- The Platform offers a comprehensive and customizable selection of charting and indicator features empowering you to get the most out of the fast paced world of market trading
- Over 85 technical indicators, 8 chart types and a wide range of timeframes and fully customizable layouts



WHY LCG TRADER

- Complete online trading solution that gives full, flexible access to the financial markets
- Trade on over 5,000 instruments across 7 different asset classes
- FX, Shares, Indices, Spot Metals, Futures, Bonds, Interest Rates
- More than 120 currency pairs
- User friendly web based platform with extra trading tools and advanced charting
- Tight Spreads, Low Latency, Rapid Execution
- Available on Apple Store and Google Play

OUR PEOPLE

- › George Philippides, Chairman
- › Kikis Lagos, Director, Managing Director/Head of Asset Management
- › Vasilis Kailis, Director
- › Ioannis Charalambides, Director
- › Alexandros Clappas, Head of Investment Advice
- › Louis John Clappas, Senior Investment Manager
- › Pavlos Philippides, Head of Brokerage Services
- › Marios Louca, Broker
- › Katerina Papadopoulou, Head Client Administration

ADDRESS

75 Prodromou Avenue
Oneworld House, 3rd floor
Nicosia 1307 Cyprus
T +357 22873760
F +357 22873761



RISK WARNING

Investing in financial instruments can entail a number of risks that can lead to losses. Investing is not for everyone and potential investors are encouraged to learn and understand the advantages and disadvantages of financial investing, acknowledge the risks and be willing to accept the potential for loss. Professional advice or portfolio management from qualified licensed professionals does not warrant positive returns on investments.