

**ONE  
PLUS  
CAPITAL**  
LIMITED



**CHARGING AHEAD**

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**“The secret of business is to know something that nobody else knows”**

**Aristotle Onassis**



**WELCOME**

# Our Vision

We all have a vision of how we want our life to be in the future. Many of us have made it our mission to get there. Experienced in the art of finance and client care, the One Plus Capital (OPC) team can take your financial canvas and master all its tools and experience to turn your vision into a piece of art.

At OPC our objective is to provide boutique investment and financial services to high net worth individuals and corporate clients. We always aim to build long term relationships with our clients, based on integrity and trust and to provide them with tailor made solutions for their individual needs.

Our highly qualified professionals will work alongside clients to design and craft dynamic strategies that will be implemented for successful management of your investment portfolio and corporate finance needs.

Our team is committed in serving you and protecting the wealth you entrust us with. We have made it our priority to secure your assets and to ensure discreet top class personalized service.

We can deliver solutions for virtually all your investment needs.

August 2014



## We Help You Succeed

How do you value success? Our aim is to understand what you want to achieve and help you get there faster. We draw on the spectrum of our services, specialization and experience to deliver the right solution for you.

In business as in life nothing ever stands still. Trends shift, rules change and so do your own priorities. We keep you one step ahead. Through knowledge development we are always looking for new products, services and technology to serve you better.

With our in-house and international network of experts in private investments and financial advisory we cover a full range of brokerage, portfolio and asset management and investment advisory. They are complemented by custody, foreign exchange and corporate finance, thus covering a wide range of licensed services.

## What We Can Offer You

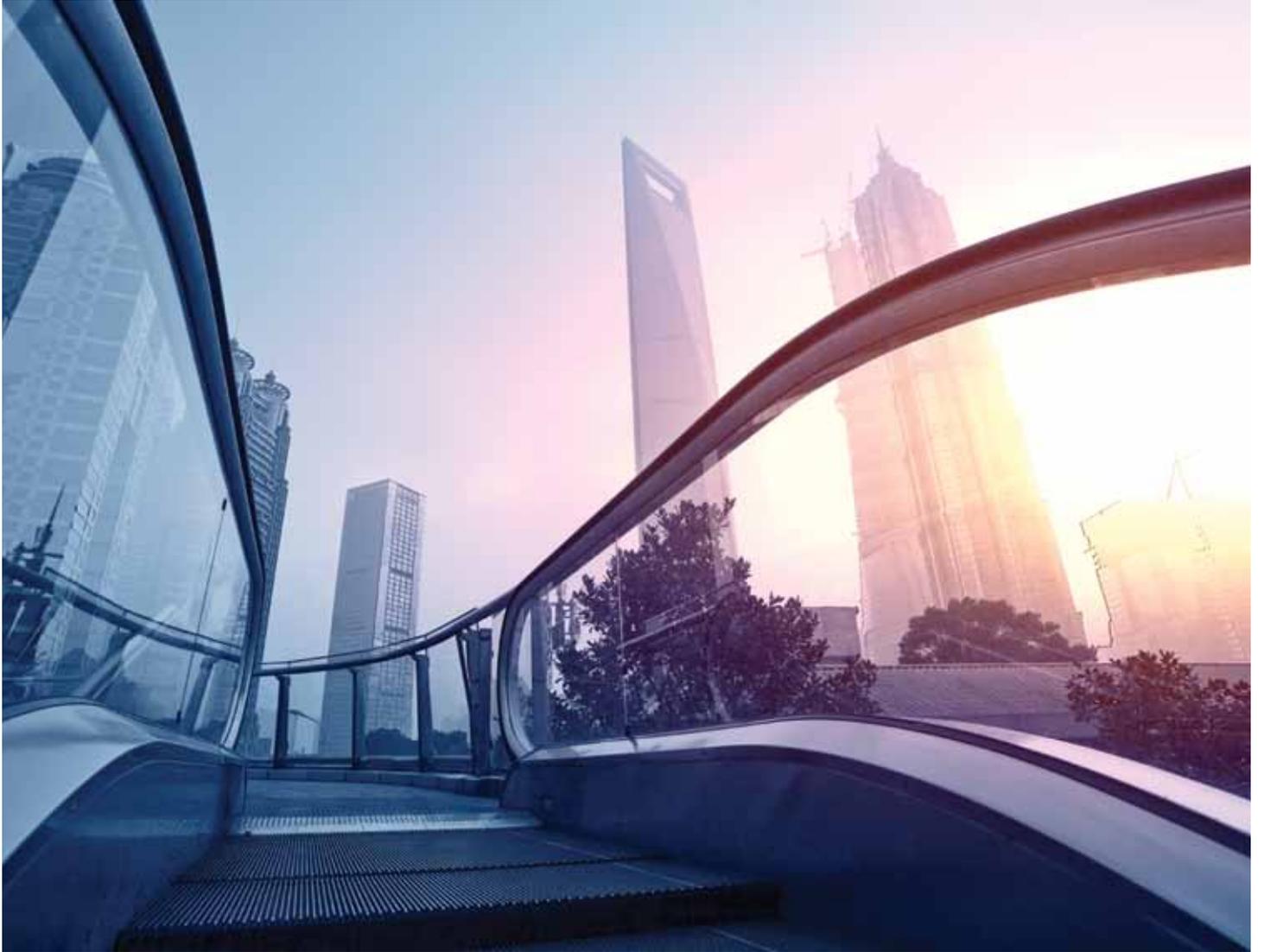
At OPC, we provide highly specialized advice that takes into account every aspect of your business.

You can expect us to:

- Compile your investment profile
- Provide tailor-made investment solutions that suit your financial needs
- Manage actively your investment portfolio
- Formulate hedging strategies to mitigate risk
- Restructure your assets to optimize your wealth
- Assist your operational growth
- Advise on your corporate finance needs

We do all the above with professionalism, confidentiality and intergity

“IN BUSINESS AS IN  
LIFE NOTHING STANDS  
STILL. TRENDS SHIFT,  
RULES CHANGE AND SO  
DO YOUR PRIORITIES”



# **WEALTH MANAGEMENT**

## For High Net Worth Clients

OPC Wealth Management team redefines the way that investment services are provided. The team does not have the limitations of banks or the restrictions associated with international investment firms. They take the best parts of both to provide high quality bespoke wealth management. OPC offers financial planning and private wealth management in a discreet and professional way through our team of financial advisory specialists.

Our team understands the importance of confidentiality and privacy which are essential when building long term relationships with clients and central to our work and their transactions.

All accounts are set-up based on a detailed research, followed by the development of a strategy aligned to each client's investment requirements. Such strategy manages the transition of existing portfolios, identifies which assets need to be liquidated and then looks for new investment opportunities. Capital preservation is vital and assets are selected based on class, geography and the investment style of the client. Advice is given on the best available options taking into consideration the risk appetite and the level of returns expected. The team has the necessary experience in consolidating existing assets and in mitigating the risk through carefully designed hedging strategies.

OPC is regulated by the CySEC and is well capitalized and known for its ability to provide access to favourable deals and investment mandates. Investors looking for professional, responsive and independent Wealth Management will be attracted by OPC's open structural design. The team always identifies the best investment options and its independence means there are no conflicts of interest created by commission incentivized or proprietary products. This independent and open approach allows a valued and genuine partnership to be created with investors which is based on a long-term understanding of personal and financial circumstances, absolute discretion and unrivalled support.

An account manager, who provides personal counsel and support, is assigned to each client. Detailed proprietary reporting is available with real time online updates, or hard copy reports if required.

OPC Wealth Management is committed to proactively and protectively manage and enhance the wealth of clients by providing the best investment options and service.



"OUR TEAM UNDERSTANDS THE NEED FOR CONFIDENTIALITY AND PRIVACY WHICH ARE ESSENTIAL WHEN BUILDING LONG TERM RELATIONSHIPS"



## For Institutional Clients

Institutions drive and control financial markets and they require solutions which are tailored to their particular needs. To meet this demand OPC recognizes that all institutional clients are unique and provides them with innovative and scalable applications which support their business goals.

We provide:

- Price
- Reliability
- Speed
- Service

Pricing is an important factor for all institutional clients. OPC is recognized for the superior price it brings to market through our worldwide counterparties and associates.

Equally important as pricing is reliability and fast execution with extremely low rejection rates. These factors, paired with a knowledgeable and performance minded client service team, result in strong partnerships with our institutional clients.

### Investment in technology

Foreign exchange trading is driven by technology and we offer a superior range of platform and connectivity solutions which can be tailored to the requirements of clients. OPC utilizes software and hardware IT infrastructure which offers delay avoidance, price discovery and execution. The solutions can be adapted to individual trading styles and requirements.

### Direct market access

Direct Market Access allows traders through electronic trading to execute transactions with lower costs and minimum trading errors. Order execution is fast and traders are able to take advantage of very short-lived trading opportunities. The aim is to provide all types of traders with the technology tools and the pricing they require together with the on-going commitment to high fill ratios and low latency.



## For Private Clients

Client service is at the core of OPC, which provides institutional standards of execution and support for individual investors. We offer individual traders access to OPC exceptional pricing across a large range of FX pairs, as well as gold and CFDs, which is made possible by having liquidity and market leading technology. Clients can trade knowing that OPC is a well-capitalized brokerage firm regulated by the CySEC.

OPC puts private clients in control of their trading, allowing them to access global markets from home, work or on the move via mobile solutions. OPC can also offer continuous support, if needed from a team of highly skilled sales traders. We understand the importance of:

### **Consistent pricing**

OPC pricing is based on delivering commission free and competitive target spreads to all customers using the OPC platform with consistent pricing through all trading hours. Clients can execute without slippage or re-quotes. OPC offers some of the best trading prices available to private clients.

### **Institutional FX research**

All trading is based on information and the ability to analyse the market. Core to our approach is the belief that specialist research is one of the most valuable fields of support that can be provided to clients. This cannot be outsourced, delegated or left outside the control of the company.

### **Trading strategies**

OPC provides different trading strategies for different traders for example:

- Day trading
- Position trading
- Swing trading
- Momentum trading

## Investment Services

OPC is run by a team of experienced investment and certified professionals and offers a full spectrum of financial services to help clients achieve their investment goals. The team provides strategic advice for raising capital, managing risk and liquidity and taking leading positions across all available investment opportunities.

The team provides investment services for the following groups:

- Government entities
- Investment firms
- Corporate entities
- Provident funds
- Family offices
- High net worth individuals



## Market access

We access high levels of liquidity, which has matching capabilities across primary and secondary markets. The emphasis on quality, strong track record and expert knowledge of global market products allows the OPC team to offer broader market access and attractive pricing across asset classes.

- Primary Markets: devising funding solutions and delivering seamless execution to clients across capital markets
- Secondary Markets: providing a global trading and execution platform across asset classes including foreign exchange, CFDs, ETFs, indices, interest rates and credit products

## Capital markets

A range of capital markets' vehicles are available covering derivatives, structured products, fixed income and precious metals.

- Derivatives: the team offers exceptional capabilities providing trading, sales and information. They have a proven track record, having already established a strong foot print supporting credit, interest rate, FX, commodity and equity derivatives around the world.
- Structured Products: OPC offers unique structured products that aim to meet the specific needs of clients across asset classes, providing greater returns and diversification in client portfolios. The team's expertise covers fixed income, credit, currencies, funds and alternative investments as well as commodities.
- Fixed income: the fixed income division actively assesses and manages risk, trades in securities and structures, as well as, executes innovative transactions in a rapid and constantly changing global market.
- Precious Metals: Our offering includes arranging for the sale, storage, management and delivery of precious metals like gold, silver, platinum and palladium.

## Merchant banking

OPC Merchant Banking division manages relationships with public sector and government organizations, in addition to large corporations and financial institutions globally, to facilitate the investment activity of our clients and enable them to grow. A dedicated team works with clients to fulfil their goals and targets in Advisory and M&A, Private Placements, Pre-IPO Placements and Seed Capital Opportunities.

"WE ACCESS HIGH  
LEVELS OF LIQUIDITY,  
WHICH HAS MATCHING  
CAPABILITIES ACROSS  
PRIMARY AND  
SECONDARY MARKETS"



## OUR SERVICES

## Portfolio Management

Asset or Portfolio management is more an art than a science. Over the recent past, much of human interaction with the markets has shifted to automated systems run on algorithms designed to capture market inefficiencies. Science was taking over the human intelligence and instinct. Yet the last couple of years, there has seen a small shift in preference of human rather than computerized performance.

We consider our company to be a true financial services boutique. We treat each client individually and design strategies that are tailored to fit the specific client. Our team develops strategy blueprints, like the “€5 Million Note” or the “Macro Allocation”, to give you an example of the alternative strategies, simple or complex, we can custom design to suit your investment needs.

If you are not ready to relinquish portfolio decision making to our skillful arms and leverage on our experience, we can advise and assist you in making educated, optimal investment decisions.

Using an open structural approach, we offer a wide variety of investment products, either developed in-house or through our carefully selected associates.

### Mutual funds and other investments

Our extensive range of mutual funds includes those of world-class investment. The investment vehicles cover all main international financial markets, currencies, asset types and management styles thus enabling the formulation of optimal portfolios.

### Structured products

Specialized investment products of various maturities can be built in-house or selected from an extensive range maintained by associated product providers. They can be tailor-made to specific investment needs and are built around international stock market indices, specific selected stocks, conventional or alternative funds, commodities and exchange or interest rates.

### Bonds

We offer access to the international bond markets through our specialized in-house fixed income trading desks. The bond market is closely monitored and analyzed so that specific bonds, corporate and sovereign, are recommended to fit specific portfolio strategies, depending on currency, rating, maturity and yield.



“WE CONSIDER OUR  
COMPANY TO BE A  
TRUE FINANCIAL  
SERVICES BOUTIQUE...  
WE TAILOR TO FIT”

## Investment Advisory

How you want to manage your investments and what you need to achieve your goals are personalized decisions. We build relationships that are focused on understanding your unique financial needs. Through this personal relationship and our global resources, we can customize a range of investment solutions to help you successfully manage, preserve and grow your wealth.

Your investment advisor will carry an assessment process and do the following:

- enable you to competently assess the market situation, interpret the news background, offer you technical and fundamental analysis data and guide you to make optimal choices
- perform on-the-fly analysis of the current market situation, give recommendations as to investing money in certain issuers' securities and warn about the level of risk of certain trading operations
- help you to form your personal investment portfolio taking into account your requirements on the safety, profitability and liquidity of assets

With the introduction of online services and the service shift to call centres, people and corporations became accustomed to dealing in remote, non face-to-face fashion. Many have taken it upon themselves to become experts in a diverse range of disciplines and some have done so successfully.

Nonetheless, an expert advice can be invaluable in most cases. At OPC we put an emphasis on personalization and take the time to properly identify your profile. Our expert advisors can rely into their experience, and with the assistance of the tools in their possession, prepare investment recommendations that fit your specific profile.

Our team of advisors have the experience to advise you on almost any type of financial instrument accessible through the global financial markets and warn you of the potential risk you may be undertaking. If you wish to learn more, they will be delighted to offer you guidance on new or foreign financial instruments that may be of interest and could potentially fit your investment objectives and risk profile.





## Brokerage

We provide brokerage services both on the Cyprus Stock Exchange and the Athens Stock Exchange. Additionally, we offer an innovative service of trading shares and other financial instruments in major Stock Exchanges. We make use of individual trading accounts through the use of safe electronic procedures. This service is provided via the use of a global advanced trading platform, OPC Trader.

Our Reception and Transmission desk will ensure swift and accurate order placement as per your instructions. Our professionals are also ready to provide you with information pertaining to your instructions and address any queries you may have relating to instrument prices, market depth (where possible), transaction fees, and corporate actions.

Clients using our platform are in position to:

- buy and sell shares on major stock exchanges of the world
- buy and sell CFDs (Contracts for Difference)
- buy and sell ETFs (Exchange Traded Futures)
- receive real time portfolio valuation
- buy and sell bonds
- view their trading history
- access real-time charts/technical analysis
- receive economic news and market analysis
- perform OTC transactions

## Corporate Finance

Our corporate finance team has the experience to offer strategic advice to executive members of your corporation and to assist you in developing articulate plans for financing operations, hedging against foreign exchange exposure, asset utilization or restructuring, managing investments, setting up funds, and fund raising. Through our affiliate company Oneworld Ltd ([www.oneworldweb.net](http://www.oneworldweb.net)) you can receive a full range of corporate services.

OPC can advise, assist or undertake to develop a comprehensive plan on how to achieve your company's financing goals, which may include solutions involving securitization of assets and collateralization of debt instruments, bridge financing tools, debt restructuring, and more.

Our professionals, experienced in foreign currency trading can design, based on your needs, strategies that will hedge your income or payables against currency risk. Our hedging solutions are crafted to limit potential foreign exchange losses and not for speculative trading.

If you are a company with a strong asset portfolio, we can advise you on how to better utilize it to either obtain preferential financing terms, or to unlock capital for operational growth. Moreover, if your company is moving towards financial distress, we are in position to advise you on how you can restructure your asset portfolio to avoid a potential pre-determined insolvency.





### **Business restructuring**

We render practical, robust restructuring and insolvency implementation advice. The aim of restructuring is to avoid a formal insolvency. We offer a range of solutions to help businesses which are under-performing in crisis, or which simply want to ensure they are in a good position for the future.

### **Investment management**

Our proposition is based on the assertion that the advice you receive from us will be tailored to your needs and delivered with clarity. We believe you come first, and our services research and strategies are formed to deliver value to you, whether private individuals or corporations.

### **Management consulting**

Management Consulting Services is the secret for tackling complex challenges. Have you ever encountered a complex business challenge or an issue that does not fall into a neat category or obvious niche? Do not worry – our management consulting team can help you. We provide experienced and knowledgeable teams which give you the personalized consulting service your business deserves.

“BALANCING LOCAL  
KNOWLEDGE WITH  
GLOBAL MARKET  
EXPERIENCE”



## Custody

We offer a comprehensive range of custodian services for both local and international markets, covering all major investment instruments

- safekeeping of securities
- settlement of trades
- information on corporate actions
- dividend and income collection
- proxy voting
- reporting

“WE PROVIDE EXPERIENCED  
AND KNOWLEDGEABLE TEAMS  
WHICH GIVE YOU THE PERSONALIZED  
CONSULTING SERVICE YOUR  
BUSINESS DESERVES”



## Foreign Exchange

Our trading platform OPC Trader offers customers the opportunity to pick and choose the financial instruments they wish to invest in. Our platforms offer trading in currencies, CFDs, futures, ETFs and other derivatives.

### Forex

Forex trading is our core internet trading product. Our platform is a market leader, offering investors some 150 FX crosses.

### Forex options

FX options form part of our leading online forex offering. Private investors can trade FX options directly on live-streaming prices, without dealer intervention. Backed by high liquidity, more than 30 FX options, including gold and silver, are available to trade online.

### CFD

With nearly 6,000 Contracts for Difference, over 15 index-tracking CFDs, main commodity CFDs, our platform has wide equity offerings.

### Futures

Our futures trading gives investors access to agricultural products, oil and energies, base metals, precious metals, bonds, currencies, short-term interest rates, meat, softs and stock indices.

### ETF, ETC and online funds

Exchange Traded Funds (ETFs) and Exchange Traded Commodities (ETCs) are available through our online trading platforms. In addition to ETF and ETC, we also offer a selection of products and vehicles to help clients implement their varied asset allocation strategies.

### Bonds

We support online trading of a wide range of sovereign, government and corporate bonds in US dollars, the euro and the sterling pound through direct access to dealers.



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